



The City of Saint John



# Budget 2020

A Transition Budget on the Road to Sustainability

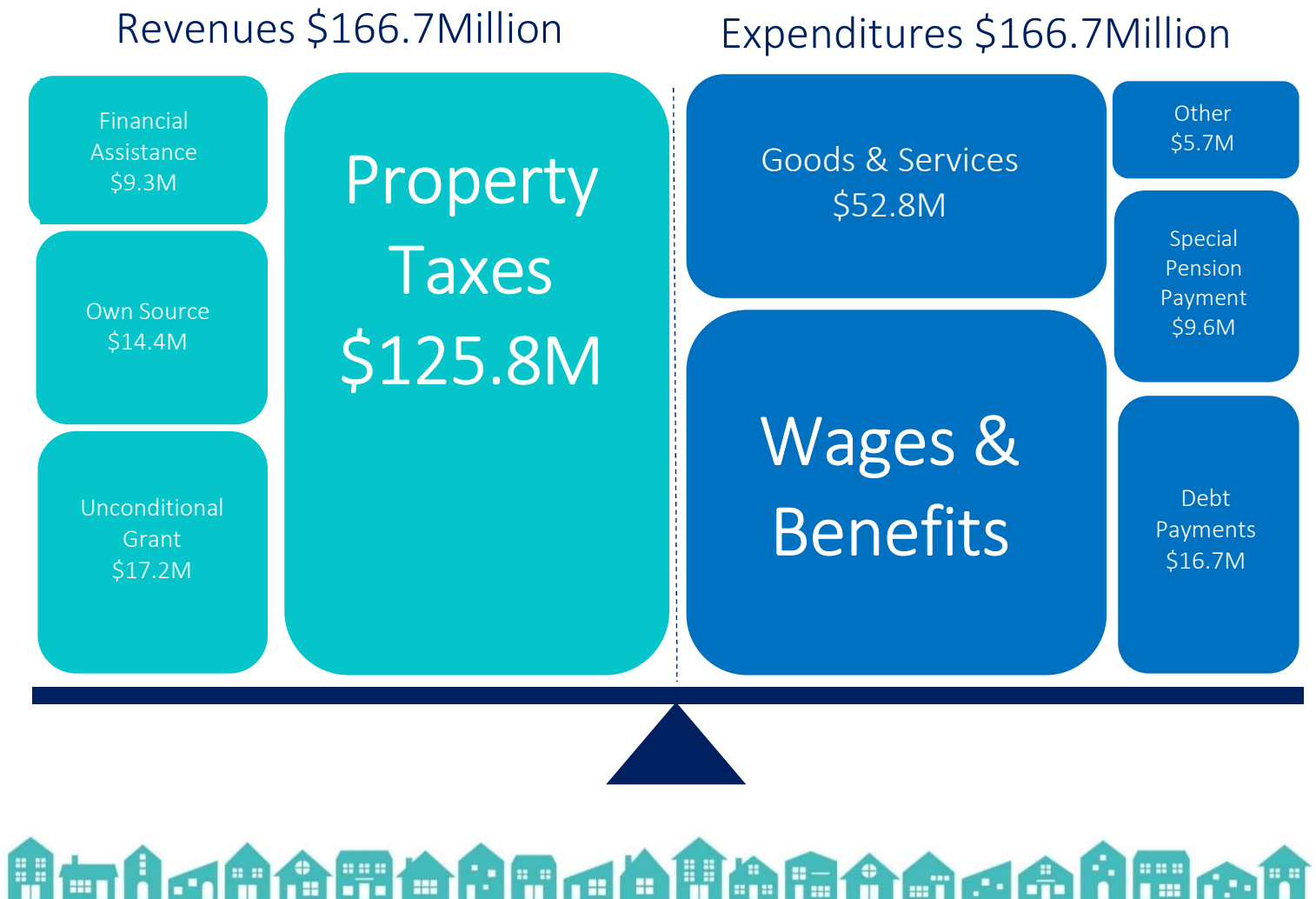
# Introduction

This year will mark the City of Saint John's transition to a new chapter of fiscal responsibility. In 2020, the short-term financial assistance provided by the Province of New Brunswick in 2018 will come to an end. This leaves the City with an estimated \$10 Million structural deficit to address going forward.

At the end of 2019, the City released its first Long-Term Financial Plan (LTFP). This plan covers a ten year period starting after this budget year. The LTFP provides an analysis of the current financial environment and provides a roadmap to achieve a sustainable future. However, in order for sustainability to be possible, the City needs to adhere to a number of critical financial policies, as documented in the LTFP.

The successful execution of this plan hinges on the 2020 budget as it is in 2020 that the City will make the necessary adjustments to set the course towards sustainability. At the end of 2019, the City committed to make \$10 Million of cost cuts: \$5 Million in wages and \$5M in goods and services. Given that the timing of these adjustments are unknown at the present time, this budget includes the full impact of the current expense load as well as the financial assistance provided by the Province.

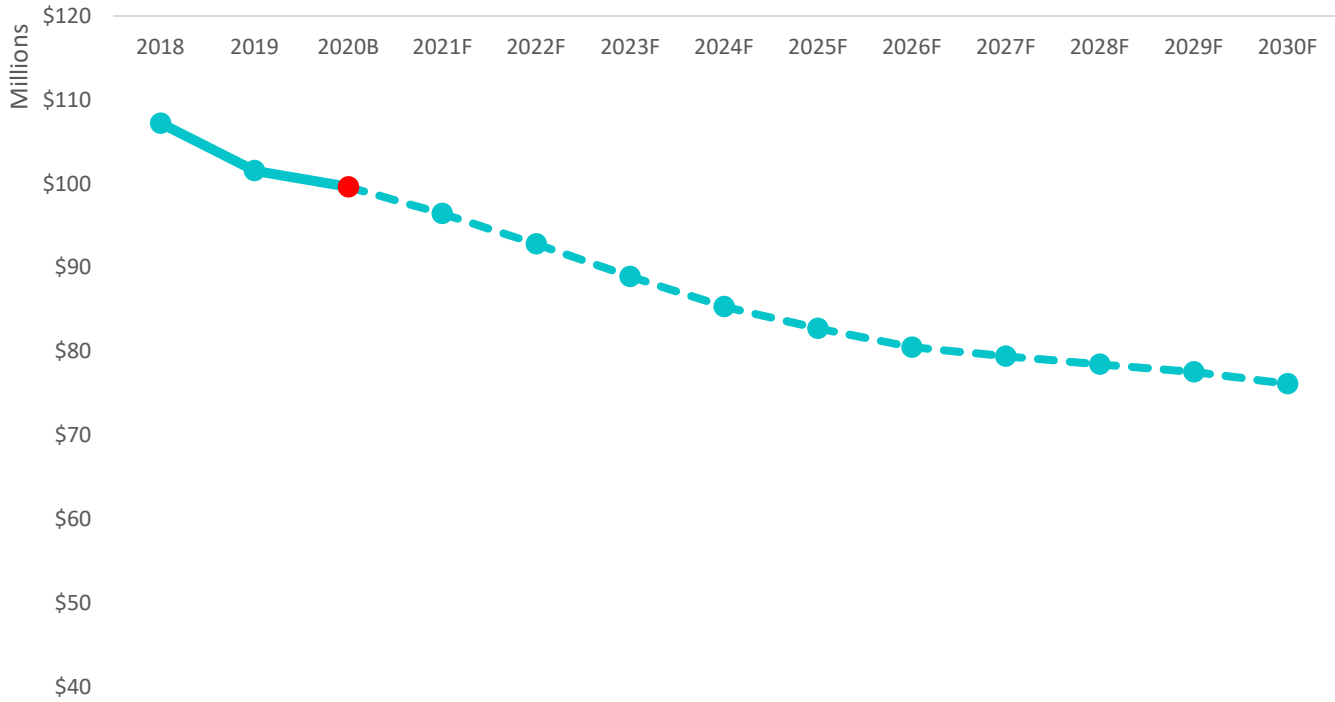
## 2020 Budget Summary



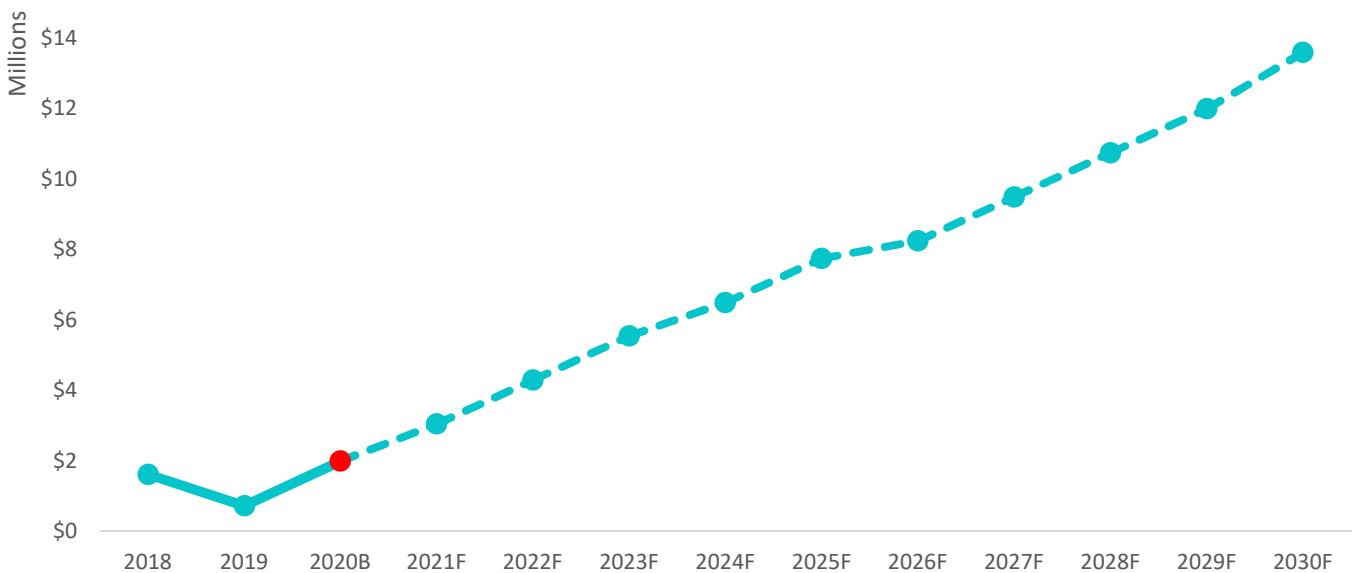
# Long-Term Debt

The City continues to focus on debt management and decreasing the debt load. By increasing pay-as-you go each year, the city expects to achieve annual contributions to exceed \$13 Million per year by 2030.

## Historical & Projected Long-Term Debt Balance



## Pay-as-you-Go Contributions



# 2020 General Operating Budget

	Approved	
	2020 Budget	2019 Budget
<b>Revenues</b>		
Property Taxes	\$ 125,842,974	\$ 123,577,054
PILT Adjustment	1,185	3,826
Equalization & Unconditional Grant	17,204,756	17,353,344
Financial Assistance	9,293,235	7,117,402
2nd Previous Year's Surplus	-	86,557
Growth & Community Development Services	4,266,652	2,507,734
Public Safety Services	1,975,300	1,695,896
Transportation and Environment Services	4,112,054	4,060,970
Financial & Administrative Services	3,999,768	3,743,000
Corporate Services	12,500	112,000
	<b>\$ 166,708,424</b>	<b>\$ 160,257,783</b>

## Expenditures

<b>Salaries &amp; Benefits</b>		
Salaries	62,595,316	62,224,866
Overtime & Other	2,422,610	2,095,110
Fringe benefits	16,931,002	16,770,265
	<b>81,948,928</b>	<b>81,090,241</b>
Goods & Services	38,599,937	37,620,035
Agencies, Boards & Commissions	14,262,799	12,380,018
<b>Fiscal Charges</b>		
Interest	3,725,523	3,845,304
Principal	12,924,752	13,072,342
Previous Year's Deficit	119,915	
Special Pension Payment	9,575,000	9,574,000
Long-Term Disability	661,570	845,692
Pay-as-you-Go	2,000,000	730,151
Restructuring Costs	2,040,000	300,000
Landfill Closure	300,000	300,000
Transfer to Reserves	550,000	500,000
	<b>\$ 166,708,424</b>	<b>\$ 160,257,783</b>



# Growth & Community Development Services

	Approved	
	2020 Budget	2019 Budget
<b>Revenues</b>	\$ 4,266,652	\$ 2,507,734
<b>Expenditures</b>		
Salaries & Benefits		
Salaries	3,160,870	2,850,221
Overtime & Other	20,500	20,500
Fringe benefits	759,473	719,700
	3,940,843	3,590,421
Goods & Services		
Grants	1,393,727	1,376,002
TD Station	602,519	588,525
Imperial Theatre	367,285	360,205
Market Square Building	2,488,248	2,182,993
Tourism	2,018,608	1,033,495
Trade & Convention Centre	586,193	625,570
Growth Reserve Fund	350,000	350,000
Arts Center	139,471	84,125
Urban Development Incentives	220,000	220,000
Other Misc - Office Supplies/Equipment	1,215,918	1,004,567
	\$ 13,322,812	\$ 11,415,903



# Public Safety Services

	Approved	
	2020 Budget	2019 Budget
<b>Revenues</b>	\$ 1,975,300	\$ 1,695,896
<b>Expenditures</b>		
Salaries & Benefits		
Salaries	35,506,683	35,477,725
Overtime & Other	1,073,750	871,250
Fringe benefits	10,364,284	10,290,715
	46,944,717	46,639,690
Goods & Services		
Building Rentals	950,000	1,040,668
Conferences / Courses / Training	245,300	255,300
Fleet - Fuel / Maintenance / Parts	2,089,030	1,941,825
Legal / Court	410,000	238,000
Mobile Radios	300,655	297,168
Property Taxes	172,087	173,146
Safety Supplies	112,718	132,718
Transfer from Utility Fund	2,500,000	2,600,000
Street Lighting	999,159	971,000
Other Misc - Office Supplies / Professional Services / Computers	2,701,636	2,772,211
	\$ 57,425,302	\$ 57,061,726



# Transportation and Environment Services

	Approved	
	2020 Budget	2019 Budget
<b>Revenues</b>	\$ 4,112,054	\$ 4,060,970
<b>Expenditures</b>		
Salaries & Benefits		
Salaries	12,993,301	12,890,737
Overtime & Other	682,845	689,345
Fringe benefits	3,065,998	3,024,726
	16,742,144	16,604,808
Goods & Services		
Snow Control (including sidewalks)	3,681,514	3,780,693
Street Cleaning	668,938	650,631
Street and Sidewalk Surface Maintenance	4,352,015	3,381,393
Utility Cuts	475,775	482,576
PRO Kids	19,588	21,276
Community Center Grants	646,294	636,735
Community Development	49,377	46,486
Contracted Services - Boys & Girls Club, YMCA	273,509	269,467
Library	497,892	497,000
Neighbourhood Development	152,000	152,000
Recreation Programming	306,572	295,825
Pedestrian and Traffic Management	872,352	983,914
Stormwater Management	2,619,341	2,557,465
Solid Waste Management	2,548,086	2,492,389
Engineering	63,441	57,908
Landscape - Parks and Open Spaces	844,336	866,379
Rockwood Park	185,100	211,581
Lifeguards	181,000	173,400
Urban Forestry	60,016	62,886
Arena Operation and Maintenance	833,039	795,244
Sportsfield Operation and Maintenance	499,610	543,149
Other Facility Operation and Maintenance	181,527	172,495
Aquatic Centre	625,821	541,837
LBR Rink	159,470	159,382
Minor Hockey	-	173,000
Parking Administration	508,657	521,405
Transit Debt and Subsidy	7,931,813	7,977,405
	\$ 45,979,227	\$ 45,108,729



# Finance and Administrative Services

	Approved	
	2020 Budget	2019 Budget
<b>Revenues</b>	\$ 3,999,768	\$ 3,743,000
<b>Expenditures</b>		
Salaries & Benefits		
Salaries	4,275,499	4,113,907
Overtime & Other	87,000	85,000
Fringe benefits	1,076,110	1,035,023
	5,438,609	5,233,930
Goods & Services		
Finance	443,490	460,350
Assessment Charge	1,367,705	1,343,078
City Market	498,100	500,100
Materials Management	115,712	109,110
Insurance	29,880	29,478
City Hall Building - including rent	1,225,211	1,225,384
Liability Insurance	340,000	304,000
Real Estate	94,658	93,738
Carpenter Shop	246,300	267,983
Facility Management	644,868	710,285
Recoveries - Finance / Carpenter Shop	(1,402,780)	(1,291,550)
	\$ 9,041,753	\$ 8,985,886





# Corporate Services

	Approved	
	2020 Budget	2019 Budget
Revenues	\$ 12,500	\$ 112,000
<b>Expenditures</b>		
Salaries & Benefits		
Salaries	4,748,734	4,666,778
Overtime & Other	74,250	71,250
Fringe benefits	1,099,435	1,077,328
	5,922,419	5,815,356
Goods & Services		
Mayor's Office	61,300	55,511
Council	182,827	167,950
Information Technology	1,516,991	1,091,938
Geographic Information Systems	157,072	102,832
Human Resources	445,104	444,156
Regional Services Commission	20,000	37,474
City Manager	178,846	171,246
Corporate Planning	148,648	148,128
Corporate Communication	157,054	169,845
Common Clerk	77,829	75,755
Legal Department	151,022	37,858
	\$ 9,019,112	\$ 8,318,049



# Other Charges

	Approved	
	<u>2020 Budget</u>	<u>2019 Budget</u>
<b>Expenditures</b>		
Contingencies	\$ -	\$ 200,000
Deficit 2nd previous year	119,915	
Interest	87,785	76,677
Debenture Principal and Interest	16,412,488	16,705,969
Bank Charges	150,000	135,000
Capital from Operating	2,000,000	730,151
Long Term Debt Payments	661,572	845,692
Other Misc	23,458	-
Transfer to Capital Reserve	550,000	500,000
Landfill Closure	300,000	300,000
Pension	9,575,000	9,574,000
Restructuring Costs	2,040,000	300,000
	<hr/> <b>\$ 31,920,218</b>	<hr/> <b>\$ 29,367,489</b>

