

## EXPRESSION OF INTEREST 2022-EO11

### CANADA GAMES AQUATIC CENTRE – POSSIBLE PARTNERSHIPS/BUSINESS VENTURES

**This is not a request for detailed proposals or a tendering exercise, but rather a call for ideas that potential regional partners or businesses may wish to explore.**

#### Context

The Saint John Aquatic Center Commission is collaborating with the City of Saint John (City) to revitalize the Canada Games Aquatic Centre (CGAC). This involves identifying new revenue opportunities to ensure the CGAC continues to provide valuable services to the community for years to come.

The CGAC is currently accepting submissions for concepts and ideas that will increase the use of the facility's space and amenities. Input is welcomed from individuals, businesses, and other organizations from across the region regarding possible partnerships or opportunities. Although the prioritization would be to increase the use of space/amenities during the hours of 9:00am-5:00pm, Monday-Friday, all suggestions are welcomed.

The following is a link for a virtual tour of the facility: [Canada Games Aquatic Centre Virtual Tour](#)

Features include:

#### a) Aquatic Amenities

- 50-metre competition pool, with removable therapy ladder
- Two 1-metre and two 3-metre diving boards, plus a 5-metre platform
- Two 25-metre leisure pools, with graduated steps and handrails
- Enclosed 'Tots' pool
- Two waterslides
- Two hot tubs
- Steam room
- Sauna
- Chairlift available for pool access
- Wheelchair accessible shower and change room off pool deck

#### b) Fitness Areas

- Fitness Centre (30m x 7m); fully equipped, including weight machines, free weights, cardio equipment, and spin bikes.
- Functional Fitness Studio (9m x 8m)
- Multipurpose room/aerobics studio (9m x 8m)

- Stretching area (11m x 4.5m)

c) Meeting Rooms

- Three rooms (approx. 10m x 3m) located along the lower pedway, adjacent to the competition pool

d) Location

- The CGAC is located at 50 Union Street in Saint John. One of the facility's many assets is its connection by indoor pedways to a variety of amenities in the Uptown core. This "inside connection" links the facility to shopping, restaurants, and other businesses.
- Some parking is available directly on site, with additional parking available within a short walking distance (including indoor parking options directly connected through the pedway system).

## Process

This is not a call for tenders or a request for proposals, but rather an opportunity to present ideas for potential business concepts.

Individuals, businesses, and other organizations from across the region are invited to submit a written description of the idea/concept for a possible partnership, business venture, and/or potential opportunities to use spaces/amenities located within the CGAC.

The submission should be no longer than two (2) pages and should be submitted to the undersigned no later than 4:00:00 pm (ADT), Tuesday, July 5, 2022.

*Submissions may be submitted digitally to:*

[supplychainmanagement@saintjohn.ca](mailto:supplychainmanagement@saintjohn.ca)

*All inquiries shall be submitted to:*

[supplychainmanagement@saintjohn.ca](mailto:supplychainmanagement@saintjohn.ca)

All submissions and inquiries shall be clearly labelled as: "Expression of Interest 2022-EO11 - Canada Games Aquatic Centre – Possible Partnerships/Business Ventures"

Each submission shall include the following information:

1. A high-level overview of the concept, including any spaces/amenities that may be required (as well as times and days of the week usage would be required).

2. If submitting on behalf of a business, please include a company profile, including the type and nature of the company, years in business, areas of operation, related experience, and any other relevant information.

**Reserved Rights**

- a) The City and the CGAC reserve the right to invite some or all proponents to a confidential interview to clarify or further discuss their submission.
- b) The City and the CGAC reserve the right to reject any or all submissions, and to not proceed with further steps or communications.
- c) The City and the CGAC does not, by virtue of issuing this request, commit to pursuing this matter any further, and reserves the right to call for competitive bids, in the form of a Tender or Request for Proposals, utilizing any and all information gained throughout this process.